



Urban Land
Institute

EUROPE

Join the most prestigious group of real estate leaders worldwide.

Join ULI



Join us.

As members of ULI, we represent every profession in the real estate development and land use industry.

We are developers, investors, brokers, advisers, architects, lawyers, engineers, planners, and public officials.

We work in residential and commercial real estate, finance, planning, energy, transportation, government, and at nonprofits and universities. We are at all stages in our careers, from just starting out to being industry leaders, and we are located throughout the world.

What we share is a commitment to exchanging ideas and experiences, to learning best practices from each other, and to working together to create thriving communities worldwide.





Why we belong.

We are proud to be members of ULI, a prestigious global nonprofit, nonpartisan research and education organisation founded in 1936.

We highly value the ULI network; there is no better organisation for making connections that lead to business deals. The information ULI provides is high quality, unbiased, and helps us stay on top of our game.

What sets ULI apart is its diverse mix of real estate and land use leaders and policy makers, as well as the culture of sharing both what works and what doesn't, and the best thinking on what's next for the real estate development and land use industry and our communities.

We support ULI's mission to provide leadership in the responsible use of land and in creating and sustaining thriving communities worldwide.

Get connected.

Connecting and Convening

- Participate in some of the more than 1,000 local National Council and District Council events offered in more than 71 cities around the globe.
- Join a ULI member group, such as a Young Leaders Group for those under 35, or apply for one of ULI's selective Product Councils—small shared-interest groups that meet on real estate issues.



- Network with members around the globe at the annual Europe Conference, the ULI Fall and Spring Meetings, and the Asia Pacific Summit.
- Attend Emerging Trends Real Estate® conferences, or hone your leadership skills at the ULI Europe Young Leaders Summer School or the School of ULI Leadership in Germany.



WHAT MEMBERS SAY:

“One of the great strengths of the Urban Land Institute is the neutral platform it provides for the industry to meet and openly exchange knowledge and experiences.”

GERARD GROENER
CORIO

“Only at ULI do you really get a peer-to-peer value-add experience, sharing information with other members who are as passionate about their vocation as you are, and taking back new ways to improve your own business.”

WILLIAM AARON CONLEY
PRESIDENT
THIRD ACT SOLUTIONS

“The intellectual stimulation and professional contacts and friendships are what I most enjoy. There is no equal to ULI in terms of overall intellectual quality and professional advancement.”

NEISEN KASDIN
FORMER MAYOR OF MIAMI BEACH,
FLORIDA
MANAGING SHAREHOLDER, AKERMAN
SENTERFITT

Get informed.

Learning and Education

- Attend ULI's education workshops, offered both online and in person, to get training in real estate development and finance.
- Go to the European Annual Conference, the Fall and Spring Meetings in the US, or to National Council Events across Europe and hear from industry leaders on the latest strategies and trends affecting your business.



■ Use ULI's publications and case studies covering industry topics—from emerging hot markets to infrastructure needs and best practices in mixed-use development—to sharpen your game.



WHAT MEMBERS SAY:

“ULI is a unique organisation; it’s like a think tank about what’s going on in the real estate industry now, where it’s going in the future, and how it will affect your business.”

MERRIE FRANKEL
VICE PRESIDENT
MOODY’S INVESTOR SERVICE

“ULI has always been the place where I can get the most relevant content that allows me to make my business more successful.”

STEPHEN P. NAVARRO
PRESIDENT
THE FURMAN COMPANY

“Open, off the record exchanges with industry leaders from across Europe provide transparency and a sharing of information that can only exist through facilitation of a non-profit organisation where knowledge and education are prized.”

SCOTT MALKIN
VALUE RETAIL PLC AND SD MALKIN
PROPERTIES

Get involved.

Giving Back

- Participate on ULI panels that make recommendations to communities on solutions to their land use challenges.
- Serve on committees or in leadership in your local National Council.
- Volunteer to be a mentor.
- Share your expertise by serving as a speaker or writing an article.



■ Donate to ULI's annual fund to support research initiatives in building healthy places, affordable housing, climate change and land use, and successful cities.



WHAT MEMBERS SAY:

“ULI helps to provide a common language for all Europe’s cities and regions.”

JEREMY NEWSUM, GROSVENOR

“Being a ULI member has been the single most important factor in the growth and the success of my company. The people that I’ve met, the many things I’ve learned, and the opportunity to serve and give back to the organisation have truly changed my life and my business and given me a whole new vantage point of understanding the way the real estate world ticks.”

TONI ALEXANDER
PRESIDENT AND CREATIVE DIRECTOR
INTERCOMMUNICATIONS

“ULI gives you the opportunity outside of work to show that you have leadership qualities, especially when you’re right out of school or at a new company where there aren’t always opportunities to step up.”

LYNN CARLTON
DIRECTOR OF PLANNING
360 ARCHITECTURE



ULI Member Benefits

Benefit	Associate	Full
Savings of 25% or more on all events, education programmes, and publications	X	X
<i>Urban Land</i> magazine—choose print, online, or both	X	X
Free members-only webinars on industry trends	X	X
Access to the member directory	X	X
Members-only events offered by your National Council	X	X
Member groups such as Young Leader Group (under 35)	X	X
National Council volunteer, committee, and leadership opportunities	X	X
Eligibility to apply for an exclusive European Council		X
Invitations to Full Member-only receptions and events		X
Opportunities to give back by mentoring, serving on national panels to advise cities and on research center advisory teams, and serving as a speaker at programs		X
Participation on national and global committees and in leadership		X
Use of the ULI Full Member logo		X



Join ULI.

Member Types and Dues

ULI membership is global. When you join ULI, you can enjoy the benefits of membership anywhere in the world. Corporate/Institutional packages and group discounts are available. Please contact europemembership@uli.org.

Associate Member

Open to all: Most ULI members are Associate Members.

Associate Member dues	€265	£226
Under 35	50% off	
Government, nonprofit, or academic	50% off	
Student	75% off	

Full Member

Full membership is selective and by invitation. To apply, you must provide the names of three Full Members who are willing to give you a written recommendation, and provide your biography.

Full Member dues	€565	£485
Under 35	50% off	
Government, nonprofit, or academic	75% off	

How to Join

- Online at www.uli.org/join
- Call +44 (0) 20 7487 9577 (M–F, 9 a.m.–5 p.m. ET)

Urban Land Institute

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